

# Ocean Rate Bulletin



## Frozen Potatoes:

### Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July 2005. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2005 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2005.

### Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 2005. Source: PIERS, July 2005.

### Market Share-CY 2005:

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

### Transit Time:

Each carrier's transit time is calculated on departure from Seattle, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

### Ocean Rates:

Ocean rates are applicable for September 30, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

### Container Rate:

Container rates for Frozen Potatoes are quoted on full, 19 KT 40-foot refrigerated containers unless otherwise noted.

### Definitions:

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean/index/asp](http://www.ams.usda.gov/tmd/ocean/index/asp).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Busan, South Korea

Frozen Potatoes

Monthly Market Share For: July 2005

Month\Year: 62.0 \ 2,129.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Maersk-SeaLand	46%	30%	12	\$3,750	\$410	\$40						\$4,200
OOCL	38%	7%	17									
Hyundai	15%	45%	11									
Hanjin	1%	15%	11									

**Weighted Average Container Rate**      \$4,200

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Frozen Potatoes

Monthly Market Share For: July 2005

Month\Year: 15.9 \ 102.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
NYK Line	50%	29%	21									
Hyundai	25%	26%	27									
OOCL	25%	22%	20									
Evergreen	0%	18%	20									
Hanjin	0%	4%	27									

*Weighted Average Container Rate*

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Frozen Potatoes

Monthly Market Share For: July 2005

Month\Year: 69.1 \ 350.8

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Hatsu Marine Ltd.	60%	16%	13									
Evergreen	34%	17%	14									
NYK Line	6%	10%	12									
OOCL	0%	48%	13									
Hyundai	0%	6%	14									
Hanjin	0%	3%	13									

*Weighted Average Container Rate*

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Frozen Potatoes

Monthly Market Share For: July 2005

Month\Year: 87.9 \ 453.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Hatsu Marine Ltd.	45%	26%	21									
OOCL	25%	42%	15									
Maersk-SeaLand	11%	12%	31	\$4,150	\$410	\$40						\$4,600
NYK Line	11%	2%	19									
Evergreen	7%	3%	18									
Hyundai	0%	7%	22									
Hanjin	0%	7%	21									

**Weighted Average Container Rate**      \$4,600

# Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Frozen Potatoes

Monthly Market Share For: July 2005

Month\Year: 67.8 \ 329.7

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Hanjin	49%	87%	21									
Hatsu Marine Ltd.	25%	5%	21									
NYK Line	12%	2%	18									
OOCL	9%	2%	19									
Evergreen	6%	2%	21									

*Weighted Average Container Rate*

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Shanghai, China

Frozen Potatoes

Monthly Market Share For: July 2005

Month\Year: 43.4 \ 81.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Hatsu Marine Ltd.	78%	44%	16									
Evergreen	6%	5%	14									
China Shipping	5%	10%	15									
Yang Ming	5%	2%	12									
COSCO	4%	10%	18	\$3,000	\$410							\$3,410
Hanjin	2%	13%	21									
OOCL	0%	3%	12									
K Line	0%	9%	18									
Norasia	0%	5%	15	\$2,150	\$90							\$2,240
<b>Weighted Average Container Rate</b>											\$3,410	

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Frozen Potatoes

Monthly Market Share For: July 2005

Month\Year: 69.2 \ 311.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Hanjin	23%	14%	23									
NYK Line	20%	6%	16									
OOCL	17%	30%	16									
Hyundai	11%	15%	23									
Maersk-SeaLand	9%	12%	25	\$4,150	\$410	\$40						\$4,600
Yang Ming	9%	9%	21									
APL	8%	3%	20									
Evergreen	2%	6%	19									
MOL	0%	3%	20	\$4,050	\$410	\$40						\$4,500
<b>Weighted Average Container Rate</b>											<b>\$4,600</b>	

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Potatoes

Monthly Market Share For: July 2005

Month\Year: 993.5 \ 4,846.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
NYK Line	25%	11%	15									
COSCO	19%	23%	10	\$3,000	\$410							\$3,410
Hanjin	15%	9%	10									
K Line	11%	16%	9	\$4,200	\$410							\$4,610
MOL	10%	6%	10	\$4,100	\$410	\$40						\$4,550
Evergreen	8%	6%	9									
OOCL	5%	6%	11									
Hyundai	4%	2%	8									
Hatsu Marine Ltd.	4%	1%	12									
APL	1%	1%	10	\$160 <sup>16</sup>	\$20 <sup>16</sup>	\$40	51%				19 KT	\$5,010
Hapag-Lloyd	0%	1%	11	\$2,775	\$407	\$40	51%					\$4,637

**Weighted Average Container Rate** \$4,047

<sup>16</sup> Rate is calculated per KT not by container.

# Ocean Rate Bulletin

Seattle/Tacoma/Portland Ports To Hong Kong

Frozen Potatoes

Monthly Market Share For: July 2005

Month\Year: 101.2 \ 520.6

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Yang Ming	39%	34%	15										
COSCO	13%	8%	18	\$3,000	\$410								\$3,410
Maersk-SeaLand	12%	12%	15	\$3,750	\$410	\$40							\$4,200
Evergreen	12%	8%	25										
Hyundai	8%	19%	16										
China Shipping	6%	1%	19										
Hanjin	4%	3%	16										
Hatsu Marine Ltd.	4%	1%	15										
OOCL	2%	6%	13										
MOL	0%	5%	14	\$3,450	\$410	\$40							\$3,900
<b>Weighted Average Container Rate</b>												<b>\$3,780</b>	